AITECH SYNERGY INNOVATIONS LLC

INTERNATIONAL PROJECT PROCUREMENT & GLOBAL SUPPLY CHAIN SERVICES

Outsourced Procurement Desk for Industrial Projects
RFQ & BOM Management · Global Sourcing · Supplier Qualification · Commercial Negotiation · Technical Documentation · Expediting · Logistics Coordination

FOCUS SECTORS
Oil & Gas · EPC · Marine & Offshore · Power & Utilities · Industrial MRO · Automation · HVAC & Refrigeration

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PUBLIC EDITION · SEPTEMBER 2026

Company Overview

WHO WE ARE

AiTech Synergy Innovations LLC is a Sharjah-based industrial trading and project procurement company supporting clients that need reliable access to international suppliers, specialist OEM items, MRO materials and project-specific equipment.

Our operating model combines global sourcing, commercial procurement, technical document coordination, expediting and delivery support so customers can outsource selected purchasing packages without building a large internal procurement team.

LEGAL ENTITY

AiTech Synergy Innovations LLC

BASE

Sharjah Media City (Shams), UAE

LICENCE

2537079.01 · Valid to 05 Apr 2027

VAT TRN

104982596900003

PUBLIC CONTACT

+971 58 519 3855

CORE POSITIONING

Project Procurement · Global Sourcing · Supply Chain Support

OUR VALUE PROPOSITION

One external procurement desk. Multiple sourcing markets. One controlled workflow.
AiTech can receive the client RFQ/BOM, identify suppliers, gather quotations, coordinate technical clarifications, negotiate commercial terms, track orders and support logistics through delivery.

Outsourced Project Procurement Desk

HOW IT WORKS

The service is designed for project teams, EPC contractors and industrial operators that want to outsource selected procurement workload while retaining final technical and purchasing approval.

01 **RFQ / BOM Intake**
Client sends specification, part number, datasheet, drawing or material list.

02 **Global Supplier Search**
Identify OEMs, authorized channels, qualified stockists and specialist sources.

03 **Commercial Comparison**
Compare price, lead time, Incoterms, validity, payment terms and delivery risk.

04 **Technical Coordination**
Collect datasheets, MTC/COC, certificates, deviations and clarification responses.

05 **Order & Expediting**
PO follow-up, production / stock status, documentation and delay escalation.

06 **Logistics & Closeout**
Freight coordination, shipping documents, delivery tracking and package closeout.

CLIENT CONTROL POINT

AiTech does not replace the client's engineering authority. Technical acceptance, final vendor selection and purchase authorization remain with the client unless a separate scope explicitly provides otherwise.

Procurement & Supply Chain Services

RFQ & BOM Management

- RFQ intake and package structuring
- Part-number / specification checks
- Clarification tracker
- Bid comparison support

Supplier Sourcing

- OEM and manufacturer search
- Authorized / specialist channel search
- Stock availability checks
- Alternative-source development

Commercial Procurement

- Quotation collection
- Price and lead-time negotiation
- Payment / delivery term negotiation
- Incoterms comparison

Supplier Qualification

- Company / supplier verification
- Origin and documentation checks
- Commercial risk review
- Pre-order due diligence

Technical Documentation

- Datasheets and technical offers
- MTC / COC / certificates
- Deviation and equivalency coordination
- Document submission register

Expediting & Logistics

- PO status follow-up
- Production / dispatch tracking
- Freight and shipping coordination
- Delivery status reporting

ENGAGEMENT OPTIONS

Fixed project package · Per-RFQ / per-BOM support · Monthly managed procurement desk · Expediting / vendor coordination package · Direct trading & supply where commercially appropriate

Industries We Support

SECTOR FOCUS

Oil & Gas / EPC

Project materials, specialist OEM items, electrical, mechanical, instrumentation, MRO and urgent requirements.

Marine & Offshore

Vessel procurement, SOLAS-related items, electrical / mechanical spares, tools and maintenance materials.

Power & Utilities

Electrical components, controls, instrumentation, maintenance and site-support materials.

Industrial MRO

Bearings, couplings, hoses, tools, consumables, mechanical spares and plant maintenance items.

Automation & Electrical

Control components, switches, relays, cables, enclosures, power supplies and industrial electronics.

HVAC & Refrigeration

Compressors, control components, fan-related items, refrigeration and maintenance spares.

PROJECT FIT

Best fit: small-to-mid-sized procurement packages, difficult sourcing, multi-vendor RFQs, urgent MRO, specialist OEM requirements and cross-border supply where the client needs a flexible external procurement team.

Delivered Product Breadth

EVIDENCE FROM COMMERCIAL ACTIVITY

AiTech's recorded item history demonstrates procurement across a broad industrial mix - from standard MRO through specialist control, electrical, mechanical, marine and refrigeration items.

Controls & Automation

Contactors · limit switches · solenoid valves · circuit boards · power supplies · specialist industrial joysticks

Electrical & Cabling

Screened control cable · instrumentation cable · CAT6 · terminals · plugs · batteries · electrical accessories

Mechanical & MRO

Bearings · couplings · hoses · pipe / tube · clamps · hand tools · adhesives · workshop consumables

Instrumentation & Test

Digital calipers · insulation meters · Fluke test leads · measuring equipment · switches

HVAC / Refrigeration

Industrial refrigeration compressors · associated electrical / control components

Marine & Safety

SOLAS-compliant pilot / embarkation ladders · spill absorbents · vessel / maintenance supplies

SOURCE STRATEGY

We are not limited to one brand catalogue. Each RFQ is treated as a sourcing problem: identify the correct technical requirement, locate the strongest commercial source, validate documentation and manage delivery risk.

Cross-Border Supply Footprint

SELECTED DESTINATIONS

AiTech has supported supply and commercial activity across the GCC, Africa, Southeast Asia, Europe and North
in

GCC

- United Arab Emirates
- Saudi Arabia
- Qatar

AFRICA

- Angola
- Nigeria
- Other African requirements

SOUTHEAST ASIA

- Indonesia
- Malaysia

EUROPE / N. AMERICA

- Ireland
- United States

WHY CROSS-BORDER MATTERS

Project procurement often fails at the interfaces: supplier communication, export documents, technical certificates, freight planning and delivery visibility. AiTech's role is to coordinate those interfaces as one accountable commercial workflow.

Commercial Execution & Controls

Quotation Control

Commercial comparison by price, lead time, validity, payment terms, Incoterms and source risk.

Technical Control

Track part numbers, datasheets, clarifications, deviations, certificates and approval status.

Supplier Control

Verify supplier identity, source credibility, origin, documentation and order conditions before commitment.

Expediting Control

Maintain status by PO / line item, escalate delays and keep the client informed of exceptions.

Logistics Control

Coordinate packing, freight mode, shipping documents, consignee requirements and delivery tracking.

Closeout Control

Collect final documents, delivery evidence and outstanding actions for package closeout.

REPORTING OUTPUT

RFQ register · quotation comparison · technical clarification log · supplier status · PO / expediting tracker · shipment / delivery status · exception and escalation notes

Compliance, Registrations & Market Access

QUALIFICATION

NCAGE 00EGW

Registered in the NATO Codification System through the UAE National Codification Bureau.

AmCham Abu Dhabi

Micro-SME member. Membership certificate valid through January 2027.

SupplierGateway

Supplier Impact Certification - Digital Identity Verified. Valid through 23 February 2027.

NEOM Supplier

Approved supplier registration; vendor ID S11479334.

UN Global Compact

Participant - supporting responsible business and sustainability positioning.

Mozambique LNG

Supplier registration application accepted for AiTech Synergy Innovations LLC.

IMPORTANT

Registrations and memberships support prequalification and market access; they do not imply customer endorsement, contract award or guaranteed tender eligibility.

Selected Customers & Project Exposure

COMMERCIAL TRACK RECORD

Selected customer references reflect recorded commercial activity. Values and confidential transaction details are excluded. Names are presented for capability context only and do not imply endorsement.

Saipem (Portugal) Comercio Maritimo

Saipem - Abu Dhabi operations

Snamprogetti Saudi Arabia Company Ltd

Global Energy Services for Trading

East West Factory / East West Automation Systems

AFBI Hillsborough

Sedar Port Solution

REPEAT EPC ACTIVITY

The customer ledger records 150+ invoices from May 2025 to August 2026, including repeat activity with Saipem entities. This demonstrates execution capacity and sustained commercial engagement. Named customer references do not imply endorsement.

Why Outsource Procurement to AiTech

Faster Supplier Discovery

Use an external sourcing desk instead of consuming project engineering time on vendor searches.

Broader Market Reach

Access suppliers across multiple sourcing regions instead of relying on a narrow local vendor list.

Commercial Discipline

Structured quote comparisons, term negotiation and documented source selection.

Technical Document Follow-Up

One point of coordination for datasheets, certificates, deviations and clarifications.

Delivery Visibility

Expediting and shipment status reduce surprises after the PO is placed.

Flexible Capacity

Scale procurement support by RFQ, project package or monthly workload without building permanent headcount.

THE TARGET CLIENT

EPC contractors, project owners, industrial operators, marine companies and growing engineering businesses that have real purchasing workload but do not want to maintain a large permanent international sourcing team.

Start with One Procurement Package

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NEXT STEP

Send us one live RFQ or BOM.

AiTech will review the requirement, identify the likely sourcing route and propose the appropriate procurement support model - from a single difficult item to a managed multi-vendor package.

TYPICAL STARTING SCOPE

- One urgent / difficult RFQ
- One multi-line project BOM
- One expediting / vendor coordination package
- One monthly outsourced procurement desk pilot

PUBLIC PROFILE NOTE

This public profile excludes commercial values, confidential PO details and customer-specific transaction data. Customer and project references reflect recorded commercial activity and do not imply endorsement.

PROJECT PROCUREMENT · GLOBAL SOURCING · RELIABLE DELIVERY